



4 District

CANADA: YOUR MOST IMPORTANT TRADE AND INVESTMENT PARTNER

Annual value of goods & services exports to Canada from Massachusetts' 4th Congressional District:

\$509 million

1,550 JOBS IN DISTRICT 4 ARE SUPPORTED BY 45 CANADIAN-OWNED COMPANIES

TOP 3 CANADIAN-OWNED EMPLOYERS IN DISTRICT 4:

1. Excel Switching Corporation: 475 jobs
2. Dialogic: 200 jobs
3. Rolf C Hagen (Usa) Corp: 175 jobs



\$47 million
in scrap product exports to Canada

\$29 million
in medical equipment and supply exports to Canada

\$23 million
in seafood exports to Canada

\$15 million
in computer equipment exports to Canada

Canada shares more than a long border with the United States – our two countries participate in joint stewardship of immense national resources, a shared commitment to principled democracy and a long history of military co-operation. Over 200 million people and billions of dollars of goods and services cross the Canada-US border every year, helping to maintain the economic prosperity, security, and quality of life for the people in both countries. This

relationship of free and fair trade boosts economic growth and creates jobs for thousands of households in Massachusetts and millions more across the country. As voters on both sides of the border increase pressure on lawmakers to tackle imbalanced trading practices, it is important that policies targeting unfair traders don't inadvertently harm the mutually beneficial trade ties between Canada and the United States.

SOURCE: The Trade Partnership, Uniworld Online, and Dun & Bradstreet. Value of exports in USD. Based on most recent available data - goods exports: 2016, services exports: 2015. Map © OpenStreetMap contributors.



THE MASSACHUSETTS-CANADA PARTNERSHIP

Annual value of Massachusetts' goods & services exports to Canada:

\$5 billion



\$315 million

in navigation and measuring instrument exports to Canada



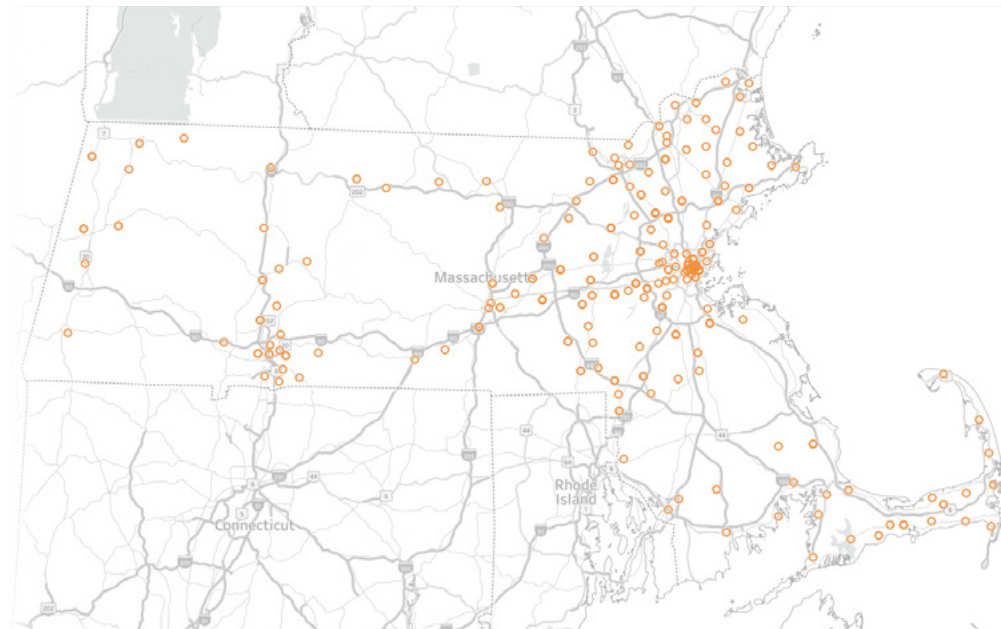
\$226 million

in computer equipment exports to Canada



\$196 million

in aerospace product exports to Canada



211,000

JOB IN MASSACHUSETTS
DEPEND ON CANADA-U.S.
TRADE AND INVESTMENT

TOP 3 CANADIAN-OWNED EMPLOYERS IN MASSACHUSETTS:

1. MFS Investment Management: 3,735 jobs
2. Putnam Investments: 2,835 jobs
3. Manulife Financial: 2,480 jobs

SOURCE: The Trade Partnership, Uniworld Online, Dun & Bradstreet and the Government of Canada. Value of exports in USD. Based on most recent available data - goods exports: 2016, services exports: 2015. Map © OpenStreetMap contributors.